



DINA NAJJAR, MBA, REALTOR

CAPITAL REALTY GROUP
138 EAST COLONIAL DRIVE
ORLANDO, FL 32803
PHONE: (407) 492-5393
DINA@MYREALESTATEORLANDO.COM

Dear Home Buyer,

I want to outline my home buying process with you. Please have the answers to the questions below ready so that, I can be better prepared to assist you in your home purchase:

- Will you be paying in cash or obtaining a loan?
- If you are obtaining a loan, have you been pre-approved? I will need your pre-approval letter before we proceed to look for a home so that, I know what your price range is. Please let me know if you need a recommendation for a mortgage broker and I will be happy to give you one.
- How soon are you looking to move/purchase a property?

Once I have these questions answered, I will find out your wants and needs in order to help you find the perfect home. I will search based on the criteria you give me and select the top three to four homes that best fit what you are looking for. I do not want to confuse you by showing you too many homes.

From there, we will schedule a time to take a look at these homes. When you decide on the perfect home, I will put together an offer for you and negotiate the deal from start until closing.

If you have any questions in the meantime, please do not hesitate to contact me.

Thanks and I look forward to working with you.

Dina Najjar, MBA, Realtor
Capital Realty Group Florida
138 East Colonial Drive
Orlando, Florida 32801
Direct: (407) 492-5393
E-mail: dina@myrealestateorlando.com
Website: <http://www.myrealestateorlando.com/>